



# **SESSION 5B: MORE BANG, LESS BUCK**

WIN In-House Counsel Day Melbourne 2017

**Thursday, 23 February 2017**

# Agenda

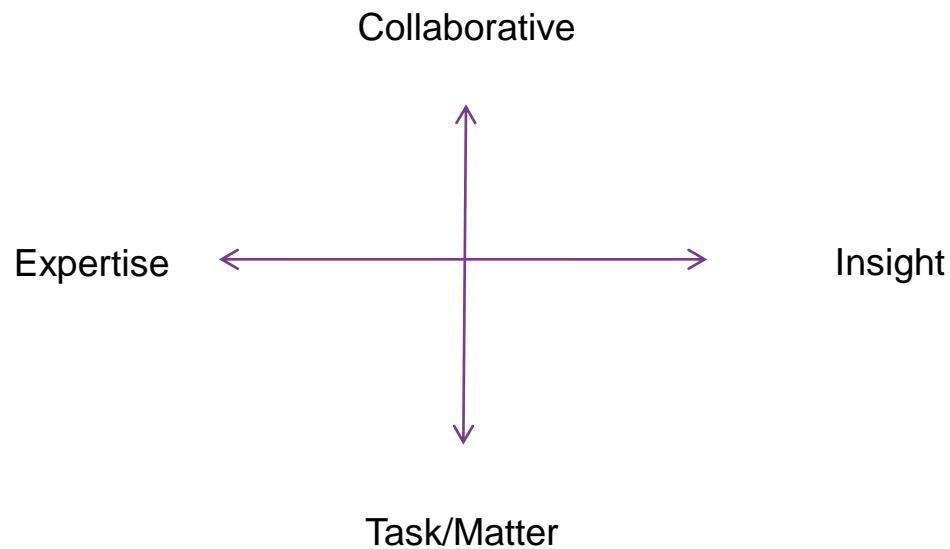
- 1** Getting more bang: free stuff
- 2** More bang: more effective legal help
- 3** For less bucks: fee arrangements  
... and tendering
- 4** Containing the burn

# Getting more bang: Free Stuff

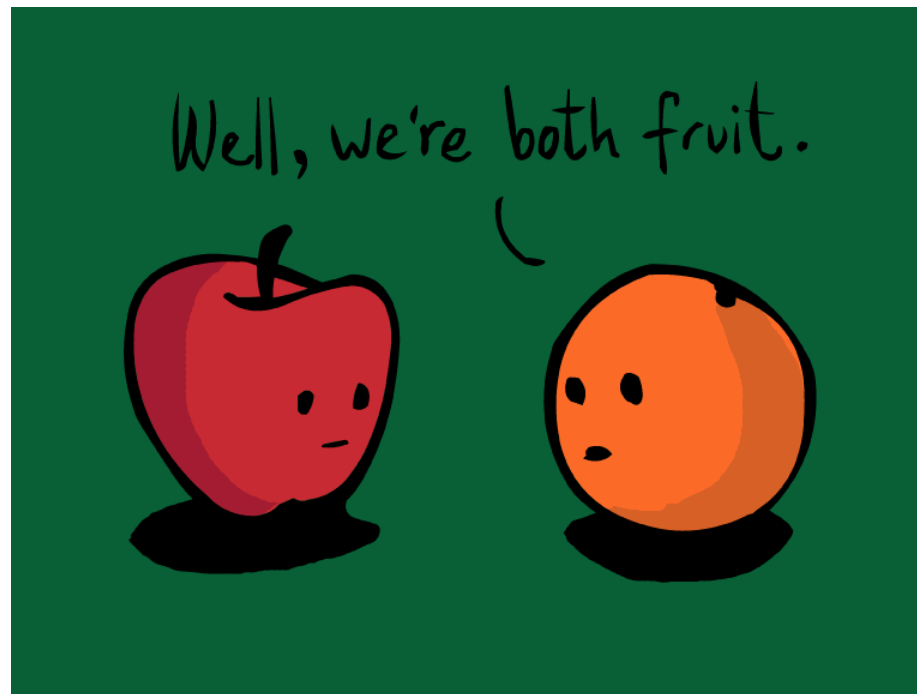
- Making you look good
- Improving your skills



# More bang: more value out of more effective lawyers



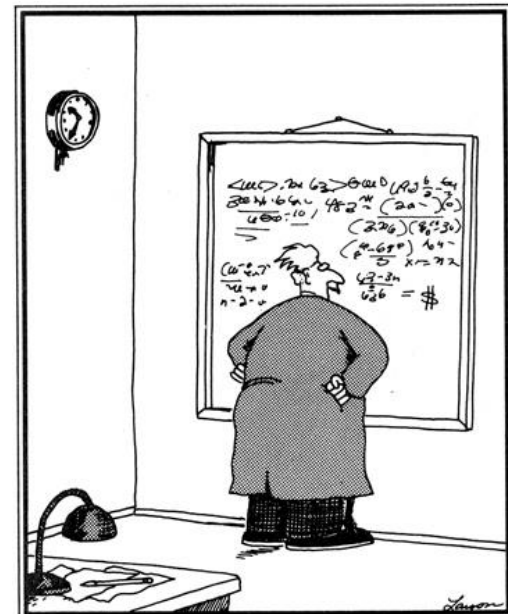
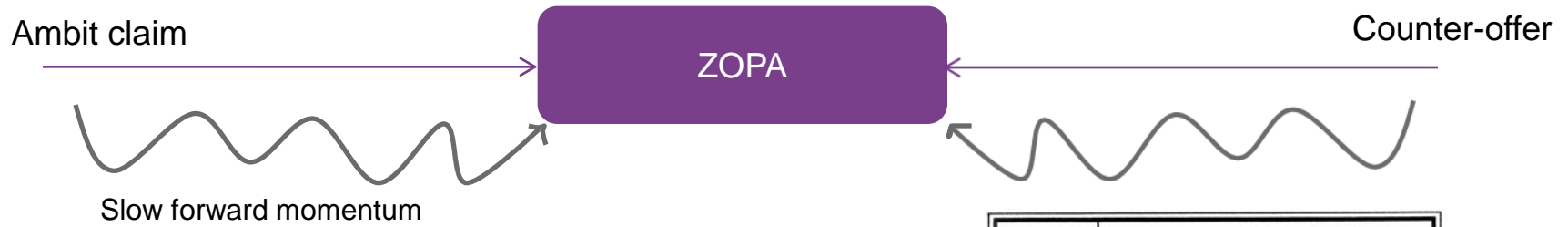
## More bang: depressing the price



# For less buck: containing the burn



# Less bucks: getting to yes faster



Einstein discovers that time is actually money.

